Minutes of the Executive Committee
National Conference of Social Work

Sunday, June 26, 1938, 1:00 p.m., Olympic Hotel, Seattle, Washington.

The following members were present: Miss Ruth FitzSimons, the acting president, Miss Josephine Brown, Mr. David Holbrook, Mr. Jacob Kepecs, Dr. George Stevenson, and the General Secretary.

The Secretary presented the report of the Treasurer. (see copy attached). Upon motion duly made and seconded, it was

Voted to accept the report of the Treasurer.

The Secretary reported on behalf of Mr. Street, Chairman of the Membership Campaign Committee, that the campaign was now organized in 94 of the 110 projected areas, that returns had been coming in satisfactorily and that every effort would be made to bring the campaign to its complete goal by the end of the fiscal year.

In the absence of Mr. Beisser, the Chairman of the committee, Mr. David Holbrook, a member of the Committee to Reconsider the Functions of the Time and Place Committee, presented the following report:

"Your Committee wishes to make a progress report on its assignment to study the question of regional and biennial meetings. We have studied the report of the Biennial Committee, Mr. David Holbrook, Chairman, appointed in 1929, and the attendance studies made by the National Conference office. We have studied these in the light of our original committee report to be submitted to the Conference membership at Seattle.

"It is our conclusion that the next step should be a careful sounding out of the opinions and desires of the Conference membership and social workers throughout the country and the analysis of the effect of any change in the Conference meeting plan upon Associate Groups and national organizations, many of whom have some form of regional conferences or institute, and the effect upon State conferences. We feel very definitely that any inquiry along these lines should be deferred until after the Seattle Conference, until we have a clear-cut reaction to the meeting plan proposed in our first report.

"Our plan is as follows:

"We would consult with national organizations and ask them to consider in some official way the effect upon their program and give us their opinion. We would ask the National Conference office to devote special attention, and if necessary more field work, to contacts with State conferences to discover what effect it would have upon State conferences and what relationship could be worked out between State and regional conferences. If the results of these efforts warranted it, we would consider the advisability of a direct inquiry to social workers throughout the country as to their desires with regard to biennial and regional meetings.

"It is our feeling that until the Conference membership accepts and adjusts itself to the idea proposed in our first report we should not arouse discussion or possibly confusion by any too general inquiry among individuals.

"We would like to recommend that the Committee be assigned a new name more descriptive of its present assignment. We would like the Executive Committee to authorize the Conference Secretary to make possible the inquiry service desired of the Committee within the limits of his staff and budget."

Upon motion duly made and seconded, it was

ed to accept the report of the Committee and to change the name of the Committee to more closely correspond to its present responsibility.

The Secretary called attention to the proposed new contract form with the local community entertaining the Conference which had been sent to all members of the Committee in advance of the meeting. The Secretary called attention to the fact that minor changes in the contract will be made from year to year as the occasion requires. Upon motion duly made and seconded, it was

Voted to approve the contract.

The Secretary presented a communication from Miss Rose McHugh, Chairman of the special Nominating Committee, presenting nominations for one new member of the Editorial Commitee, and two new members of the Program Committee as follows:

"The Committee on Nominations for the Editorial Committee and the Program Committee begs to report as follows:

"For the Editorial Committee we nominate Miss Florence Day, Cleveland, Ohio.

"For the Program Committee, we wish to submit the names of Mr. Frederick A. Moran, Albany, New York; Mr. Joseph Tufts, Pittsburgh, Pa."

Upon motion duly made and seconded, it was

Voted that the nominations be appointed, each for a term of three years.

The Secretary called the attention of the Committee to the necessity of authorizing a Committee on Tellers to count the ballots that have been cast or would be cast for the election of officers, and a Committee on Elections to have charge of the election during the week of the Conference. In accordance with the usual custom, upon motion duly made and seconded, it was

Voted that the acting President appoint these committees. They were subsequently appointed as follows:

Committee on Tellers--Edwin G. Eklund, New York City, Chairman; Frank Bancroft, New York City; Harry J. Sapper, Oakland, California.

Committee on Elections--Marcus Fagg, Jacksonville, Fla., Chairman; Alice Rue, Wilmington, Del.; John Eisenhauer, Hudson, Ohio.

The Secretary presented to each member of the Executive Committee present a copy of the report of an Appraisal Committee of the National Education Association, Department of Superintendents. He had made some study of this report and its value to that organization. The Secretary recommended that during the coming year the Executive Committee appoint an Appraisal Committee to be responsible for submitting to the Conference for publication in the October Bulletin each year an appraisal of each annual meeting, in order that those responsible for the annual meeting may have the benefit of a carefully considered appraisal by a committee of Conference members for their guidance in each succeeding year. Upon motion duly made and seconded, it was

Voted that the Executive Committee appoint such an Appraisal Committee at its fall meetings.

It was called to the attention of the Executive Committee that the Conference is apparently losing much of the benefit it could secure from the experience and wisdom of its past Presidents. Apparently it is becoming customary for persons who have served as Presidents to not be asked to take such an active part in Conference affairs as formerly. It is recognized that this is a great loss to the Conference. It was therefore recommended that during the coming year the past Presidents of the Conference be asked to become an advisory council to meet at least once a year at the time of the annual meeting for the discussion of questions on Conference policy and development and to make such recommendations as they may wish to the Executive Committee. Upon motion duly made and seconded, it was

Voted to adopt the recommendation.

The Secretary presented the attached list of Associate and Special Groups wishing to retain the status during the year 1938 and 1939. Upon motion duly made and seconded, it was

Voted that they should be accepted in the respective status of Associate Group or Special Group.

There being no further business, the meeting adjourned.

Howard R. Knight,
General Secretary

TREASURER'S REPORT

Your treasurer submits herewith four statements covering the financial status of the Conference as of May 30th. At best this can be an interim report as it covers only the first five months of the year and the results of the Seattle meeting will have much to do with the financial results of the year.

The first statement shows the cash transactions from January 1 to May 31. The total cash income from all sources has been $23,981.65 and the total expenditures for all purposes, $22,548.47, leaving a cash balance on hand of $1,433.18.

The second statement shows only 1938 budget items of income and expense. Of our total estimated income of $47,000, $22,995.95 have been received. There is a reasonable prospect that our estimates of income will be realized and every effort is being made to keep our expenditures within the allotted budget of $47,000, of which $18,653.17 has been expended.

The third statement is a summary and forecast of prospects for the entire year. Due to contributions received through the efforts of the president, our anticipated income from miscellaneous sources has already been practically realized, so that we can add to our estimated income for the balance of the year an item of $1500.00, which is the probable return from the sales of Proceedings from the University of Chicago Press. There is still an item of $375.00 due on the 1937 guarantee from Buffalo which has been pledged, but not yet paid. We have, therefore, reasonable expectations of realizing an income of $49, 860.00 without reference to any further results from the membership campaign being so ably conducted by Mr. Street.

Adding to our total expenditures so far this year, which includes the payment of $3900.00 of the deficit carried over from 1937, our anticipated expenditures for the balance of the year and the balance still remaining of the 1937 deficit, makes a total of $56,242.00 needed to cover this year's expenditures and wipe out last year's deficit. Again without considering the probable additional income from the membership campaign over our budget expectations this leaves at the end of this fiscal year, a possible deficit of $6400.00 as compared with $7800.00 on December 31, 1937.

We believe that the national membership campaign now organized in more than 90 of the 110 regions which were set up will help to reduce the anticipated deficit. The deficit may also be further reduced by the fact that an application has been made to the United States Internal Revenue Bureau to change the classification of the Conference for income tax purposes and hence for its liability for social security taxation. Without going into the details, we believe that the Conference has been wrongly classified and that it will be reclassified under the present revenue act. If this decision is as anticipated, it will mean that approximately $800.00 paid last year will be refunded and that the $900.00 in this year's budget will either be refunded in so far as it has been already paid and what remains will not have to be paid. Altogether this will mean a further reduction of approximately $1700.00 in the deficit.

The fourth statement shows the status of membership as of May 31. The figures are not comparable with last year's because of the late dates of the Seattle meeting. It shows 4123 paid members and 3749 overdue for renewal.

The Conference can have a successful year financially, provided: first, that present members of the Conference renew their memberships; and second, that the membership campaign will increase the membership income during the last half of the year as hoped.

Finally, your Treasurer is familiar with the report of the special committee of which Mr. Beisser is chairman and hopes that the amendment will be adopted. He also believes that the re-arrangement of financial costs for the annual meeting, as implied in that report, are fair and should be adopted; however, this re-arrangement will place added cost on the Conference which, in his judgment, can best be met by the plan of attendance fees that already has been recommended to the Executive Committee and approved by them.

Respectfully submitted,

Arch Mandel, Treasurer.

NATIONAL CONFERENCE OF SOCIAL WORK

Financial Statement
January 1 - May 31, 1938

Operating Balance, January 1		$ 54.03
Receipts: (Budget)		
Memberships	$20,754.72	
Contributions	2,165.00	
Sales, Bulletin	30.75	
Sales, Proceedings	18.00	
Refunds	25.41	
Miscellaneous	2.07	
Total		22,995.95
Receipts, 1937 Guarantee		870.00
Receipts, 1937 Bills Receivable		61.67
Total Receipts and Balance		$23,981.65
*Expenditures: (Budget)		
Salaries, less tax	$10,377.32	
Salaries, Employee's Tax	57.82	
Travel	2,703.51	
Printing	3,016.14	
Postage	1,097.76	
Supplies	155.17	
Telephone and Telegraph	170.76	
Rent	400.00	
Equipment and Repairs	89.40	
Tax, Federal C.A.A.	111.40	
Tax, State Unemployment	157.60	
Refunds	-----	
Miscellaneous	311.04	
Total Budget Expenditures	$18,647.92	
1937 Unpaid Bills	3,900.55	
Total Expenditures		22,548.47
Balance		$ 1,433.18

*Functional Distribution of Expenditures:		
General Administration	$ 6,905.52	
Membership and Publicity	1,790.06	
Annual Meeting	2,225.97	
Proceedings	-------	
Bulletins	2,019.88	
Social Security Tax	326.82	
Office Operation	5,117.72	
Other	261.95	
Total Budget Expenditures	$18,647.92	
Total 1937 Bills Paid	3,900.55	
Total Expenditures		$22,548.47

NATIONAL CONFERENCE OF SOCIAL WORK

Budget Statement

May 31, 1938

Receipts	Estimate	Actual	Balance
Memberships	$42,500.00	$20,729.72	$21,770.28
Guarantees	2,000.00	25.00	1,975.00
Miscellaneous	2,500.00	2,241.23	258.77
Totals	$47,000.00	$22,995.95	$24,004.05
Expenditures			
Salaries	$23,440.00	$10,465.80	$12,974.20
Travel	6,750.00	2,678.10	4,071.90
Printing	9,850.00	3,016.14	6,833.86
Postage	3,000.00	1,097.76	1,902.24
Supplies	800.00	155.17	644.83
Telephone and Telegraph	500.00	170.76	329.24
Rent	960.00	400.00	560.00
Equipment and Repairs	300.00	89.40	210.60
Social Security Tax	900.00	269.00	631.00
Miscellaneous	500.00	311.04	188.96
Totals	$47,000.00	$18,653.17	$28,346.83
Functional Distribution			
General Administration	$14,900.00	$ 6,950.52	$ 7,949.48
Membership & Publicity	3,950.00	1,794.78	2,155.22
Annual Meeting	4,700.00	2,198.26	2,501.74
Proceedings	5,650.00	-------	5,650.00
Bulletin	4,000.00	2,019.88	1,980.12
Office Operation	12,400.00	5,158.78	7,241.22
Social Security Tax	900.00	269.00	631.00
Other	500.00	261.95	238.05
Totals	$47,000.00	$18,653.17	$28,346.83

RECAPITULATION AND FORECAST

Total income to May 31	$23,981.65
Budget Balance	24,004.05
	$47,985.70
Excess over Budget	1,500.00
1937 Guarantees unpaid	375.00
	$49,860.70
Deficit	6,382.09
	$56,242.79

Total Expenditures to date	$22,548.47
Budget Balance	28,346.83
	$50,895.30
1937 bill	5,347.49
	$56,242.79

NATIONAL CONFERENCE OF SOCIAL WORK

Status of Membership Report

May 31, 1938

Active	$3	$5	$10	$25	Total
1st quarter	390	405	235	161	1191
2nd quarter	746	1250	177	111	2284
3rd quarter	25	86	24	26	161
4th quarter	59	162	134	135	490
Total	1220	1903	570	433	4126
Delinquent					
1st quarter	16	60	33	19	128
[illegible] quarter	2101	1402	78	40	3621
Total	2117	1462	111	59	3749
GRAND TOTAL	3337	3365	681	492	7875

Total advance payments to May 31:

1st quarter	2	2	0	2	6
2nd quarter	0	1	0	0	1
3rd quarter	0	0	1	0	1
4th quarter	0	2	2	1	5

LIST OF ASSOCIATE GROUPS REQUESTING STATUS OF ASSOCIATE GROUP
IN NATIONAL CONFERENCE OF SOCIAL WORK

1938 - 1939

American Association for Labor Legislation
American Association of Medical Social Workers
American Association of Psychiatric Social Workers
American Association of Schools of Social Work
American Association of Social Workers
American Association of Visiting Teachers
American Birth Control League, Inc.
American Home Economics Association, Social Welfare and Public Health Department
American Legion, National Child Welfare Division
American National Red Cross
American Public Welfare Association
American Social Hygiene Association
Child Welfare League of America, Inc.
Church Conference of Social Work
Community Chests and Councils, Inc.
Council of Women for Home Missions
Episcopal Social Work Conference
Family Welfare Association of America
International Society for Crippled Children
Legal Aid Group
National Association for Aid to Dependent Children
National Association of Goodwill Industries
National Association of Training Schools
National Association for Travelers Aid and Transient Service
National Board, Young Women's Christian Associations of the U.S.A.
National Child Labor Committee
National Committee on Volunteers in Social Work
National Conference of International Institutes
National Conference of Jewish Social Welfare
National Federation of Day Nurseries, Inc.
National Federation of Settlements, Inc.
National Girls Work Council
National Institute of Immigrant Welfare
National Probation Association
National Tuberculosis Association
Salvation Army
Social Service Exchange Committee of Community Chests and Councils, Inc.
Social Work Publicity Council
State Conference Secretaries

LIST OF SPECIAL GROUPS REQUESTING STATUS OF SPECIAL GROUP
IN NATIONAL CONFERENCE OF SOCIAL WORK

1938 - 1939

American Association on Mental Deficiency
Clinical Psychology Group
Conference on Immigration Policy
Forum on the American Indian
Joint Committee of Trade Unions in Social Work
Life Insurance Adjustment Bureau
National Association for the Study of Group Work
National Children's Home and Aid Association
National Council, Y.M.C.A.'s.
National Council on Naturalization and Citizenship
National Council for the Physically Handicapped
Seamen's Agencies

Minutes of the Executive Committee
National Conference of Social Work

Tuesday, June 28, 1938, 4:00 p.m., Olympic Hotel, Seattle, Washington.

The following members were present: Miss Ruth FitzSimons, acting president, Miss Josephine Brown, Mr. David Holbrook, Mr. Paul Kellogg, Mr. Jacob Kepecs, Miss Bertha McCall, Mr. Roy Sorenson and the General Secretary.

The report of the Time and Place Committee was called for, and presented by Mr. Hyman Kaplan, acting chairman. He reported that the Committee had given consideration to the invitations presented in the light of the probability that the amendment to the Constitution and By-Laws affecting the function and procedure of the Time and Place Committee, which was to be presented at the Business Session on Thursday afternoon, would be adopted. (Amendment was adopted unanimously at the Business Session.) In accordance with this amendment the Committee reported this year that it had received acceptable invitations from the following cities: St.Paul, Minn., St.Louis, Mo., Atlantic City, N.J. It now becomes the function of the new Time and Place Committee as reorganized to conduct further negotiations with each of these cities and make a definite recommendation of one of them for the 1940 meeting at the Buffalo session of the Conference in 1939. Upon motion duly made and seconded, it was

Voted that the report of the Committee on Time and Place be approved.

There being no further business, the meeting adjourned.

Howard R. Smith,
General Secretary.

An informal meeting of several members of the Executive Committee was held at breakfast Saturday morning, July 2. Informal discussion of the annual meeting and some suggestions for the next annual meeting were made.

Minutes of the Executive Committee
National Conference of Social Work

Sunday, October 16, 1938, 2:00 p.m., Russell Sage Foundation, New York City

The following members were present: Mr. Paul Kellogg, the president, Miss Ida Cannon, Mr. Karl de Schweinitz, Miss Jane Hoey, Mr. Cheney Jones, Mr. Arch Mandel, Miss Bertha McCall, Miss Rose McHugh, Mr. Roy Sorenson, Dr. George Stevenson, Miss Joanna C. Colcord, Chairman of the Committee on the Fourth International Conference, Mr. Elwood Street, Chairman of the National Membership Campaign Committee, and the General Secretary.

The report of the Treasurer was presented by Mr. Mandel. (see copy attached). After comment and discussion, and upon motion duly made and seconded it was

Voted to adopt the report of the Treasurer.

The report of the National Membership Campaign Committee was given by Mr. Street the Chairman. (see detailed report attached). He reported that 98 of the 110 projected areas had been organized and that results had been secured in most of them. Reasonably good progress had been made. The larger cities, particularly New York and Chicago, are presenting the most difficult problems of organization but these problems are being worked out. The Executive Committee expressed their appreciation to Mr. Street and his associates for the work done.

The Executive Committee then gave its attention to how to meet the additional costs of holding the annual meeting which had been assumed by the Conference by its action at the Seattle meeting. A series of attendance fees for those attending the annual meeting and a larger fee for associate groups and other organizations that maintain booths at Conference headquarters during the annual meeting or that have their program printed in the final Conference program was established by vote of the Conference at the business session in Seattle when it adopted the report of the Committee to Reconsider the Functions of the Time and Place Committee and the amendment to the Constitution establishing the new committee. The details of these fees were at that time left to the Executive Committee. After thorough discussion of all the factors involved and the consideration of several alternate proposals, the committee unanimously

Voted to adopt the following schedule:

Charges to organizations participating in the annual meeting either with the holding of meetings or occupancy of booths

at Conference headquarters.

(a) For booth occupants a flat charge of $25 per booth unit.

(b) For printing of associate and special group programs in the final Conference program, a charge of cost per page plus 50% or a minimum of $30 per page.

No charges are made for the printing of programs in the preliminary Conference program or for announcements in the daily bulletin and so on. While this plan is not entirely logical, it is the most practical for a larger sharing by the associate groups in the costs incident to the annual meeting and has been previously discussed and agreed to by the associate groups themselves.

In view of the fact that recent experience has shown that there are a considerable group of people who attend the annual meeting each year but who are not interested in becoming members or maintaining a Conference membership over a period of years, it was agreed that there should be established beginning with the Buffalo meeting

Non-member attendance fee of $3.00 for the entire week.

This fee will give the individual paying it the privileges of attending all the meetings open to members but does not make that person a member of the Conference with the right to vote and so on. The $1.00 fee for one day's attendance is retained.

Members of the Conference an attendance fee of $1.00 to be paid when registering.

The persons coming under this classification would be

(a) individuals who maintain a regular Conference membership in either the $3.00 or the $5.00 class. Contributing members in the $10.00 and the $25.00 class are exempt from the $1.00 attendance fee.

(b) persons registering as the accredited representative of member agencies according to the regulations previously established.

(c) bona fide students duly certified by their instructors.

It was felt that this would not place an undue burden on Confernce members the years in which they are able to attend the annual meeting.

The attendance fees from Conference members and a part of the attendance fees from non-members together with the additional fees from associate groups and other organizations

participating in the annual meeting will provide additional income to pay the additional costs which the Conference has had to assume incident to the holding of its annual meeting.

(The full report of the committee on which the Conference took action at Seattle was published in the January 1938 issue of the Conference Bulletin.)

The attention of the Executive Committee was called to the very cumbersome and in many ways unsatisfactory method of nominations for section officers and committee members. After brief discussion and upon motion duly made and seconded it was

Voted that the chair appoint a committee of three members of the Executive Committee to study this question and report at a later meeting of the Executive Committee.

Miss Joanna Colcord was called upon to report for the Committee on the Fourth International Conference of Social Work. She stated that the committee had been organized and had held one formal meeting at the Seattle Conference and another informal meeting in New York. The committee has had two matters brought to its attention by the Secretary-General of the International Conference. First, a recommendation of the Executive Board of the International Conference that the Fourth International Conference be held in Brussels, Belgium in 1940. This action of the Executive Board was formally approved by our committee and due notice forwarded to the Secretary-General. Second, our committee has been requested to nominate a person from the United States as a member of the Executive Board. The committee had unanimously nominated Miss Colcord, the chairman of our committee, which nomination has been forwarded to the Secretary-General for the action of the Executive Board of the International Conference.

Due to the fact that Mr. Kellogg is a member of the Executive Committee both by virtue of election and by his presidency, there was a vacancy for the current year in the Executive Committee. Upon motion duly made and seconded it was

Voted that Mr. A. L. Foster of Chicago be elected to fill the vacancy for the year 1938-39.

Mr. Kellogg, the President of the Conference and Chairman of the Program Committee reported informally on the plans of the Program Committee meeting for the succeeding two days and asked for suggestions for program content from the Executive Committee which he in turn transferred to the Program Committee the following day.

The Secretary again brough the attention of the Executive Committee to the question of publication of a second volume of Proceedings which had been acted on at a previous meeting of the Executive Committee (January 2, 1938). The majority of the associate groups have expressed themselves as in favor of the plan. Inasmuch as the Conference is protected

from financial loss by its agreement not to publish unless 2500 advance orders have been received, it was agreed to go ahead with the plan announcing it on January 1.

The Secretary asked instructions relative to republication of the Cumulative Index of the Proceedings. When the last was published five years ago the type was held with the thought that a new edition would be published at five year intervals and considerable cost could be saved. The sales of the index were disappointing and it does not seem wise at the present time to plan for republication of revised editions of the complete Cumulative Index. Upon motion duly made and seconded it was

Voted to give up the plan of publishing revised editions of the complete index and substitute therefore the publication in pamphlet form of five or ten year indices supplementing the complete volume.

It was brought to the attention of the Executive Committee that it was their responsibility to establish in accordance with the new plan of selecting the time and place of the annual meeting a rotation of areas for the holding of the annual meeting. Upon motion duly made and seconded it was

Voted to refer this question to the Time and Place Committee for recommendations to the Executive Committee.

The Secretary reported on negotiations with the Bureau of Internal Revenue relative to the classification of the Conference for purposes of deducting contributions and membership fees from personal income tax return. The first application had resulted in a reaffirmation of the original ruling. However, it left the matter open for further negotiations which are now in process.

There being no further business and upon motion duly made and seconded it was

Voted to adjourn.

Respectively submitted.

Howard R. Bryan

NATIONAL CONFERENCE OF SOCIAL WORK
Financial Statement
January 1 - September 30, 1938

Operating Balance		$ 54.03
Receipts: (Budget)		
Memberships	$ 34,696.64	
Contributions	2,315.00	
Sales, Bulletins	53.90	
Sales, Proceedings	1,275.14	
Refunds	122.19	
Miscellaneous	11.55	
Total Budger Receipts		$ 38,474.42
Receipts, 1937 Guarantee		1,145.00
Receipts, 1937 Bills Receivable		61.67
Receipts, Non-Budget (June)		200.00
Total Receipts and Balance		$ 39,935.12
*Expenditures: (Budget)		
Salaries, less tax	$ 17,256.91	
Salaries, employees tax	100.02	
Travel	6,027.67	
Printing	3,936.40	
Postage	1,544.57	
Supplies	224.81	
Telephone and Telegraph	311.40	
Rent	560.00	
Equipment and Repairs	146.80	
Tax, Federal O.A.A.	153.60	
Tax, State Unemployment	312.08	
Refunds	16.00	
Miscellaneous	711.43	
Total Budget Expenditures	$ 31,301.69	
Total 1937 Bills Paid	8,100.55	
Total Non-Budget Bills	200.00	
Total Expenditures		$ 39,602.24
Balance		$ 332.88

*Functional Distribution of Expenditures:

General Administration	$ 10,618.52
Membership and Publicity	2,790.46
Annual Meeting	5,525.20
Proceedings	261.63
Bulletins	2,597.26
Social Security Tax	565.70
Office Operation	8,465.21
Other	477.71
Total Budget Distribution	$ 31,301.69
Total 1937 Bills Paid	8,100.55
Total Non-Budget	200.00
Total Expenditures	$ 39,602.24

BUDGET STATEMENT

January 1 - September 30, 1938

Income

Sources	Estimate	Receipts	Balance
Memberships	$ 42,500.00	$ 34,671.64	$ 7,828.36
Guarantees	2,000.00	25.00	1,975.00
Miscellaneous	2,500.00	3,777.78	- 1,277.78
Total	$ 47,000.00	$ 38,474.42	$ 8,525.58
			($ 9,803.36)

Expenditures

Item	Allowed	Expended	Balance
Salaries	($ 23,440.00	$ 17,256.91)	$ 6,083.07
Employee's salary tax	(	100.02)	
Travel	6,750.00	6,027.67	722.33
Printing	9,850.00	3,936.40	5,913.60
Postage	3,000.00	1,544.57	1,455.43
Supplies	800.00	224.81	575.19
Telephone & Telegraph	500.00	311.40	188.60
Rent	960.00	560.00	400.00
Equipment & Repairs	300.00	146.80	153.20
Miscellaneous	500.00	711.43	-211.43
Refunds	-- --	16.00	- 16.00
Social Security Tax	900.00	465.68	434.32
Total	$ 47,000.00	$ 31,301.69	$ 15,698.31

Functional Distribution

General Administration	$ 14,900.00	$ 10,618.52	$ 4,281.48
Membership and Publicity	3,950.00	2,790.46	1,159.54
Annual Meeting	4,700.00	5,525.20	- 825.20
Proceedings	5,650.00	261.63	5,388.37
Bulletin	4,000.00	2,597.26	1,402.74
Office Operation	12,400.00	8,465.21	3,934.79
Other	500.00	477.71	22.29
Social Security Tax	900.00	465.68	434.32
Employees Salary Tax		100.02	- 100.02
Total	$ 47,000.00	$ 31,301.69	$ 15,698.31

RECAPITULATION

Income

Receipts - January 1 to September 30	$ 39,935.12
Budget Balance - October 1 to December 31	9,803.36
Total actual and estimated receipts	$ 49,738.48
Estimated deficit	6,742.96
Total	$ 56,481.44
Expenditures - January 1 to September 30	$ 39,602.24
Budget Balance - October 1 to December 31	15,698.31
1937 bill	1,180.89
Total Expenditures	$ 56,481.44

NATIONAL CONFERENCE OF SOCIAL WORK

Status of Membership Report

(As corrected by actual count, September 30, 1938)

Active	$3	$5	$10	$25	Total
1st quarter	384	425	241	174	1224
2nd quarter	2246	2167	226	137	4776
3rd quarter	39	102	27	27	195
4th quarter	57	169	134	128	488
Total	2726	2863	628	466	6683
Delinquent					
2nd quarter	1798	973	51	22	2844
3rd quarter	9	19	7	1	36
Total	1807	992	58	23	2880
GRAND TOTAL	4533	3855	686	489	9563
Total advance payments to September 30:					
1st quarter	2	4	1	3	10
2nd quarter	5	7	1	0	13
3rd quarter	0	0	0	1	1
4th quarter	17	53 1 new	59	40	169

tober 1, 1938

Totals

Rank	Region	Chairman	Combined Quota	Combined total to date
1.	Sacramento	Alice M. Coughlin	$ 20	$ 138
2.	Idaho	Louise Cuddy	59	247
3.	Oregon	Loa Howard	187	712
4.	Spokane	R. L. Bayne	151	529
5.	Nevada	Lucile Hamner	11	34
6.	Seattle	John F. Hall	757	2312
7.	Montana	Milo F. Dean	68	190
8.	Austin	Mrs. Violet S. Greenhill	38	104
9.	Tacoma	George S. Chessum	217	559
10.	San Diego	Fred W. Morrison	35	89
11.	Utah	Rose Porter	112	283
12.	Arizona	Ann M. Bracken	76	160
13.	San Antonio	Mrs. Imogene P. Callaway	68	114
14.	Buffalo	Paul L. Benjamin	623	967
15.	South Dakota	Ellery E. Kelley	80	123
16.	Jefferson City	Arthur W. Nebel	76	113
17.	Charlotte	Bernice Bish	79	115
18.	El Paso	J. M. Deaver	20	28
19.	Miami	Elizabeth A. Cooley	35	47
20.	San Francisco	C. M. Wollenberg	606	774
21.	Puerto Rico	Beatriz Lassalle	67	85
22.	Hawaii	Ralph G. Cole	125	150
23.	Topeka	Kathleen Ennis	105	119
24.	Jacksonville	Marcus A. Fagg	76	86
25.	Indianapolis	Raymond Clapp	460	517
26.	Oklahoma	E. J. Keyes	255	284
27.	Los Angeles	Joseph Bonapart	579	637
28.	Oakland	Harry J. Sapper	117	126
29.	Utica		67	72

* Indianapolis quota revised from original figure which was considered to unusually high 1937 income attributable to Annual Meeting in that

s	New memberships			Renewals		
Combined % to date	Quota	secured to date	% of Quota	Quota	renewed to date	% of Quota
690.	$ 5	$ 123	2460.	$ 15	$ 15	100.
418.	15	228	1520.	44	19	43.2
380.7	47	625	1329.8	140	87	62.1
350.3	38	476	1252.6	113	53	46.9
309.1	3	23	766.7	8	11	137.5
305.4	188	2065	1140.9	569	247	43.4
279.4	17	167	987.2	51	23	45.1
273.7	10	59	590.	28	45	160.7
257.6	54	525	953.7	163	34	20.9
254.3	9	68	755.5	26	21	80.8
252.7	28	204	728.6	84	79	94.
210.	19	120	631.6	57	40	70.2
167.6	17	59	347.1	51	55	107.8
155.2	155	690	445.2	468	277	59.6
153.8	20	95	475.	60	28	46.7
148.7	19	58	305.3	57	55	96.5
145.6	20	61	305.	59	54	91.5
140.	5	13	260.	15	15	100.
134.3	9	32	355.5	26	15	57.7
127.7	151	340	225.2	455	434	95.4
126.9	17	50	294.1	50	35	70.
120.	31	74	238.7	94	76	80.9
113.3	26	62	238.5	79	57	72.2
113.2	19	66	347.4	57	20	35.1
112.4	*	60	--	460	457	99.3
111.4	64	195	304.7	191	89	51.8
110.	144	320	222.2	435	317	72.9
107.7	29	93	320.7	88	33	37.5
107.5	17	25	147.1	50	47	94.

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Totals

Rank	Region	Chairman	Combined Quota	Combined total to date
30.	West Virginia	Kathleen Millikin	$272	$ 290
31.	Baton Rouge	R. E. Arne	84	89
32.	Fort Worth	Henry G. Bowden	27	28
33.	Mississippi	H. M. Bixler	66	63
34.	Wyoming	Virgil Payne	51	48
35.	Georgia		282	263
36.	Nashville	Elizabeth W. Nairn	180	166
37.	Dist.of Columbia	Elwood Street	1592	1384
38.	Delaware	Frances A. Griggs	175	143
39.	Colorado	Florence W. Hutsinpillar	374	293
40.	Houston	Harold J. Matthews	145	111
41.	Syracuse	Ralph A. Tracy	208	158
42.	Raleigh	Anna A. Cassatt	220	167
43.	Philadelphia	Betsey Libbey	2025	1420
44.	South Carolina	Adele J. Minahan	144	101
45.	Memphis	H. T. King	103	72
46.	Fall River		84	58
47.	North Dakota		225	155
48.	Boston	Alfred F. Whitman	2166	1477
49.	Omaha	C. F. McNeil	227	154
50.	Rhode Island		377	247
51.	Cleveland	Lawrence C. Cole	1553	1016
52.	Concord	Harry O. Page	82	53
53.	Maryland	Harry Greenstein	848	548
54.	New Haven		379	245
55.	Maine		164	106
56.	Springfield,Mass.		260	164
57.	Columbus	Stockton Raymond	703	436

ls	New memberships			Renewals		
Combined % to date	Quota	secured to date	% of Quota	Quota	renewed to date	% of Quota
106.6	$ 68	$ 171	251.5	$204	$119	58.3
106.	21	35	166.7	63	54	85.7
103.7	7	8	114.3	20	20	100.
95.5	17	28	164.7	49	35	71.4
94.1	13	22	169.2	38	26	68.4
93.3	70	111	158.6	212	152	71.7
92.2	45	85	188.8	135	81	60.
86.9	395	496	125.6	1197	888	74.2
81.7	44	48	109.1	131	95	72.5
78.3	93	97	104.3	281	196	69.8
76.6	36	52	144.4	109	59	54.1
76.	52	50	96.2	156	108	62.8
75.9	55	51	92.7	165	116	70.3
70.1	503	151	30.	1522	1269	83.4
70.1	36	10	27.8	108	91	84.3
69.9	26	43	165.4	77	29	37.7
69.	21	--	--	63	58	92.1
68.9	56	82	146.4	169	73	43.2
68.2	538	218	40.5	1628	1259	77.3
67.8	57	26	45.6	170	128	75.3
65.5	94	20	21.3	283	227	80.2
65.4	386	106	27.5	1167	910	70.3
64.6	21	13	62.	61	40	65.6
64.6	211	107	50.7	637	441	69.2
64.6	94	10	10.6	285	235	82.5
64.6	41	3	7.3	123	103	83.7
63.1	65	16	24.6	195	148	75.9
62.	175	115	65.7	528	321	60.7

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Total

nk	Region	Chairman	Combined Quota	Combined total to date
58.	New York City	Dr. George S. Stevenson	$7370	$4567
59.	Hartford	Mrs. Edwin P. Tripp	446	273
60.	New Orleans		591	360
61.	Kansas City, Mo.	John D. Neal	571	347
62.	Rochester		506	304
63.	Newark	Sherrard Ewing	1216	730
64.	Madison	Elizabeth Yerxa	421	252
65.	Toledo	Wendell F. Johnson	481	284
66.	Bridgeport		268	155
67.	Erie	R. O. Loosley	104	60
68.	Duluth		157	89
69.	Dallas	Mrs. Glen Carson	203	115
70.	Minneapolis	David C. Liggett	860	484
71.	Pittsburgh	Maurice Taylor	981	538
72.	Harrisburg	George L. Townsend	250	137
73.	Chattanooga	M. W. Brabham	75	41
74.	Manchester	Sarah T. Knox	48	26
75.	Albany	H. W. Hopkirk	437	236
76.	Knoxville	Rebecca M. Blackburn	95	51
77.	Akron		224	119
78.	Dayton	Edward V. Stoecklein	365	193
79.	Worcester		277	146
80.	St.Paul	A. A. Heckman	688	360
81.	St.Louis	Frank J. Bruno	1560	804
82.	Alabama	Mrs. Harry Simon	277	140
83.	Trenton	John L. Irwin	475	237
84.	Lincoln	Louis W. Horne	128	63
85.	Scranton	Dwight W. Weist	228	111
86.	Norfolk		52	25
87.	Vermont	W. I. Mayo, Jr.	67	32

Combined % to date	New memberships: Quota	New memberships: secured to date	New memberships: % of Quota	Renewals: Quota	Renewals: renewed to date	Renewals: % of Quota
62.	$1829	$1024	56.	$5541	$3543	63.9
61.2	111	5	4.5	335	268	80.
60.9	147	77	52.4	444	283	63.7
60.8	142	28	19.7	429	319	74.4
60.1	126	46	36.5	380	258	67.9
60.	302	41	13.6	914	689	75.4
59.9	105	27	25.7	316	225	71.2
59.	120	40	33.3	361	244	67.6
57.8	67	13	19.4	201	142	70.6
57.7	26	25	96.2	78	35	44.9
56.7	39	21	53.9	118	68	57.6
56.7	51	6	11.8	152	109	71.7
56.3	214	85	39.7	646	399	61.8
54.8	244	123	50.4	737	415	56.3
54.8	62	20	32.3	188	117	62.2
54.7	19	11	57.9	56	30	53.6
54.2	12	8	66.7	36	18	50.
54.	109	41	37.6	328	195	59.5
53.7	24	17	70.8	71	34	47.9
53.1	56	--	--	168	119	70.8
52.9	91	49	53.8	274	144	52.6
52.7	69	--	--	208	146	70.1
52.3	171	109	63.7	517	251	48.5
51.6	392	129	32.9	1188	675	56.3
50.5	69	8	11.6	208	132	63.5
49.9	169	28	16.6	306	209	68.3
49.2	32	22	68.8	96	41	42.7
48.7	57	33	57.9	171	78	45.3
48.1	13	10	76.9	39	15	38.5
47.8	17	8	47.1	50	24	48.

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Total

Rank	Region	Chairman	Combined Quota	Combined total to date
88.	Richmond	F. D. Preston	$ 417	$ 197
89.	Detroit		1428	606
90.	Youngstown	Mrs. Rhea Wendling	185	82
91.	Kentucky	Mrs. Dorothy Pinney	925	404
92.	Canton	Mrs. Marguerite McCollum	132	56
93.	South Bend	J. Quincy Ames	377	153
94.	Chicago	Roy Sorenson	5250	2039
95.	Wichita		124	47
96.	Tampa	Mrs. E. J. O'Brien	27	10
97.	Reading		125	46
98.	Milwaukee	Oliver A. Friedman	959	340
99.	Peoria	Mrs. Leora Marcy	232	82
100.	Cincinnati		927	325
101.	Iowa	Laura L. Taft	834	290
102.	New Mexico		95	33
103.	Springfield, Ill.	Grace E. Cone	446	153
104.	Flint	E. S. Guckert	211	69
105.	Kansas City, Kans.		156	48
106.	Lansing	James G. Bryant	349	100
107.	Grand Rapids	C. C. Ridge	431	119
108.	Evansville	Mrs. Irene G. Emanuel	292	60
109.	Arkansas		217	44
110.	Gary	Pauline A. Heinz	253	38
111.	Fort Wayne	Robert H. Stroud	330	47
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tals		New memberships			Renewals		
ed l e	Combined % to date	Quota	secured to date	% of Quota	Quota	renewed to date	% of Quota
	47.2	$ 104	$ 18	17.3	$ 313	$ 179	57.2
	45.2	355	56	15.8	1073	550	51.3
	44.3	46	3	6.5	139	79	56.8
	43.7	230	73	31.7	695	331	47.6
	42.4	33	--	--	99	56	57.
	40.6	94	13	13.8	283	140	49.5
	38.8	1303	196	15.	3947	1843	46.9
	37.9	31	11	35.5	93	36	38.7
	37.	7	--	--	20	10	50.
	36.8	31	--	--	94	46	48.9
	35.5	238	11	4.6	721	329	45.6
	35.3	58	16	27.6	174	66	37.9
	35.1	230	--	--	697	325	46.6
	34.8	207	73	35.3	627	217	34.6
	34.7	24	15	62.5	71	18	25.4
	34.3	111	3	2.7	335	150	44.7
	32.7	53	5	9.4	158	64	40.5
	30.8	39	13	33.3	117	35	29.9
	28.7	87	3	3.4	262	97	37.
	27.6	107	8	7.5	324	111	34.3
	20.5	73	10	13.7	219	50	22.8
	20.3	54	16	30.	163	28	17.2
	15.	63	--	--	190	38	20.
	14.2	75	--	--	255	47	18.4
			11747.			24089.	